

**Bruce R. Cohen**

Chief Executive Officer, Wrightwood Financial

Bruce Cohen is the Founder and Chief Executive Officer of Wrightwood Financial, a finance and real estate investment company. Mr. Cohen is responsible for the leadership and direction of the firm's investment activities, portfolio management, new product development, and investor relations.

Prior to forming Wrightwood Financial, Mr. Cohen was a Senior Partner in the real estate group of Ares Management, a leading global alternative asset management company. He also served as President and COO of Ares Commercial Real Estate, a New York Stock Exchange publicly traded REIT, where he oversaw more than \$1 billion of investment activity. Mr. Cohen joined Ares in 2011 upon completing the sale of Wrightwood Capital's operating platform to Ares. During his tenure, he retained oversight of the Wrightwood Capital portfolio, as well as its third party funds, and continues in this capacity in his role at Wrightwood Financial.

Wrightwood Capital was an institutionally capitalized real estate investment firm that provided short-term, floating-rate first mortgage loans and mezzanine and preferred equity financing to owner-operators around the country. Mr. Cohen founded Wrightwood Capital in 2004 and served as its Chief Executive Officer. Under his leadership, the firm grew its balance sheet to almost \$2 billion with total assets under management of approximately \$2.5 billion. From its inception in 2004 until 2011, Wrightwood Capital was responsible for more than \$4 billion of investment activity.

Mr. Cohen earned an M.B.A. from the University of Chicago Booth School of Business and a B.A. from Tufts University. He currently serves on the boards of Wrightwood Capital and ERDMAN, a preeminent design-build firm focused on healthcare, as well as on the real estate advisory boards of Northwestern University's Kellogg School of Management and the University of Chicago Booth School of Business.